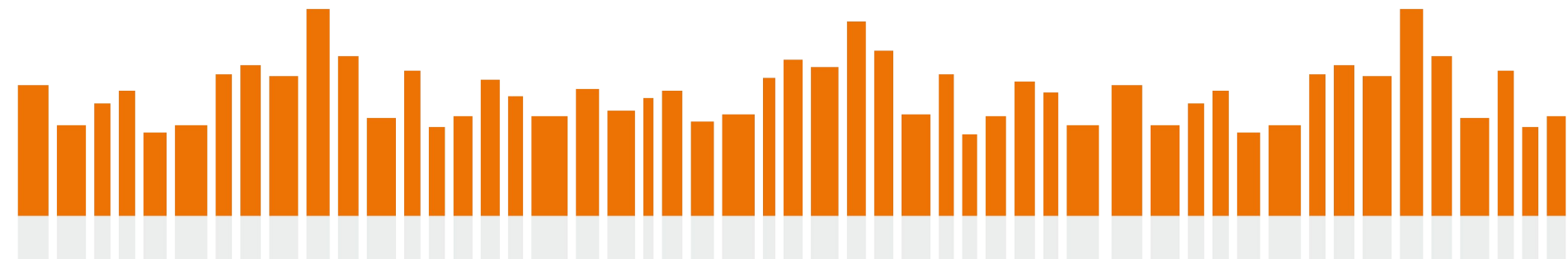




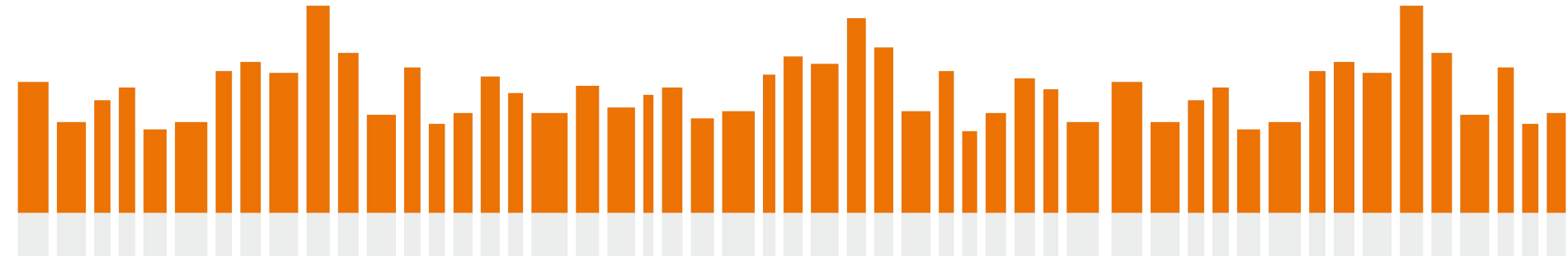
SECOVISP

A CASA DO MERCADO IMOBILIÁRIO

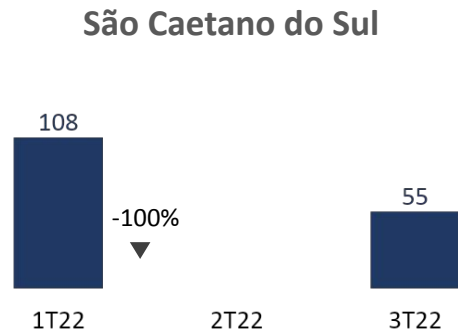
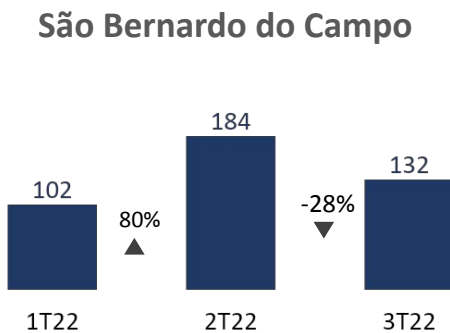
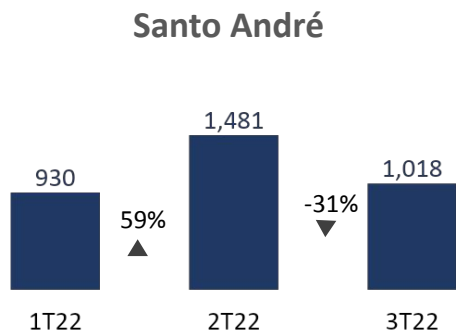
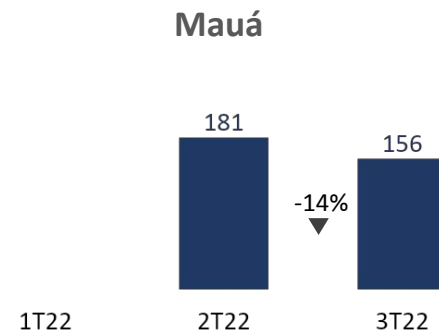
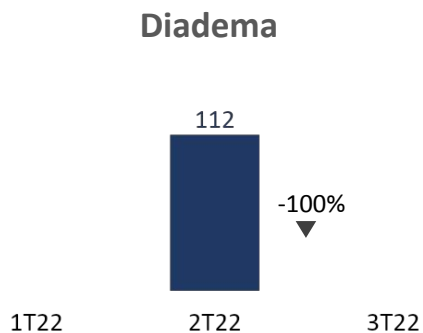
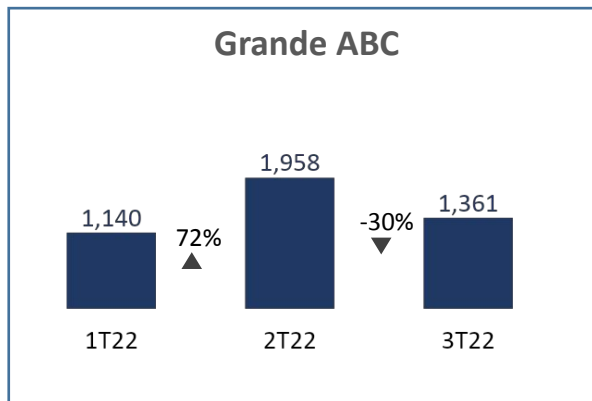


INTELIGÊNCIA DE MERCADO

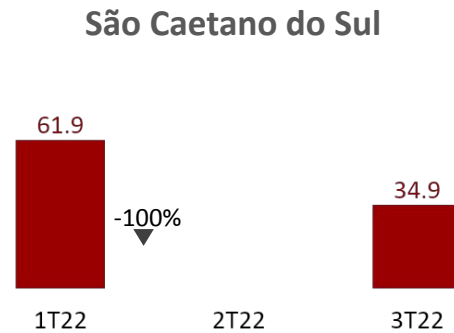
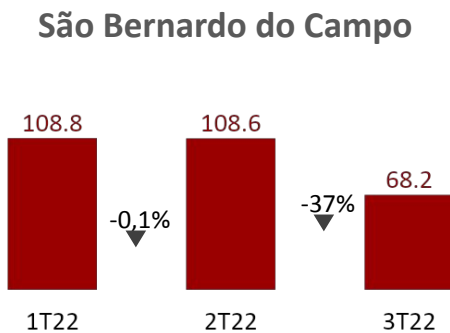
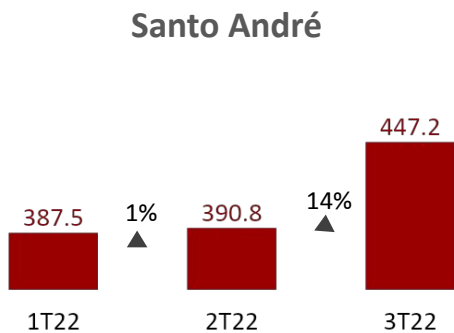
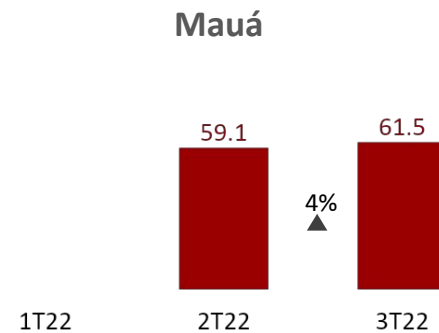
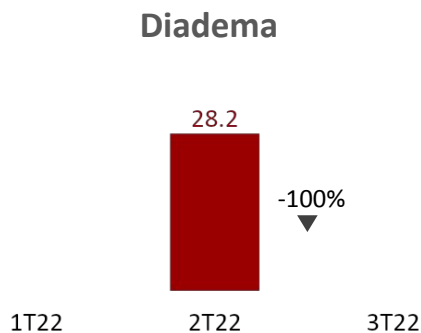
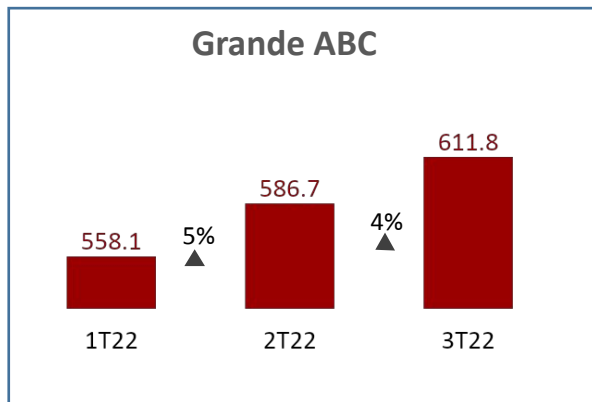
Mercado Imobiliário da Grande ABC 3º trimestre de 2022



Grande ABC – Lançamentos trimestrais em unidades

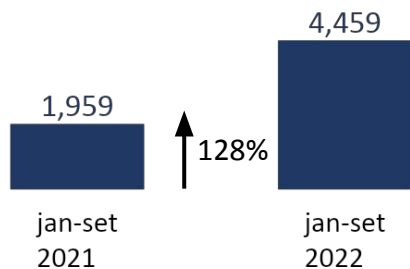


Grande ABC – Lançamentos trimestrais em valores (R\$ milhões)



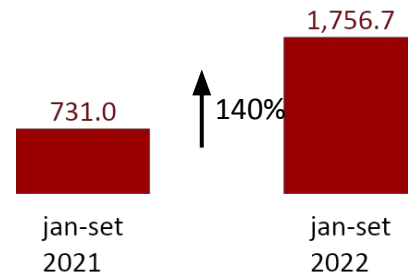
Grande ABC – Lançamentos de janeiro a setembro

Em unidades



| REGIÃO | 9M21 | 9M22 | VAR% |
|-------------|-------|-------|------|
| DIADEMA | 230 | 112 | -51% |
| MAUÁ | 0 | 337 | *** |
| SANTO ANDRÉ | 314 | 3.429 | 992% |
| SBC | 1.310 | 418 | -68% |
| SCS | 105 | 163 | 55% |

VGL
(R\$ MM)



| REGIÃO | 9M21 | 9M22 | VAR% |
|-------------|-------|---------|------|
| DIADEMA | 50,7 | 28,2 | -44% |
| MAUÁ | 0 | 120,6 | *** |
| SANTO ANDRÉ | 224,8 | 1.225,4 | 445% |
| SBC | 376,7 | 285,6 | -24% |
| SCS | 67,7 | 96,9 | 43% |

Grande ABC – Lançamentos de janeiro a setembro

Em unidades

3,429



SANTO
ANDRÉ

418



SÃO
BERNARDO
DO CAMPO

337



MAUÁ

163



SÃO
CAETANO
DO SUL

112



DIADEMA

9M22

4.459 unidades

VGL
(R\$ MM)

1,225.4



SANTO
ANDRÉ

285.6



SÃO
BERNARDO
DO CAMPO

120.6



MAUÁ

96.9



SÃO
CAETANO
DO SUL

28.2



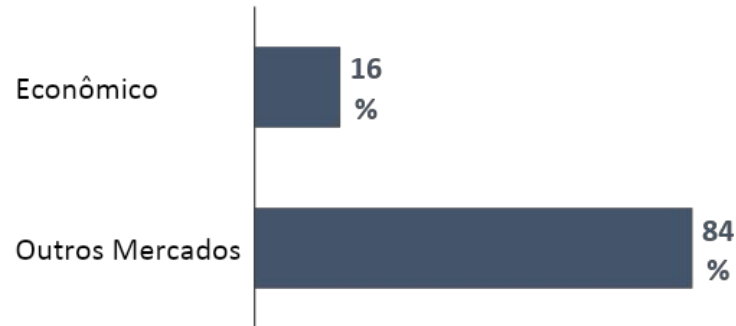
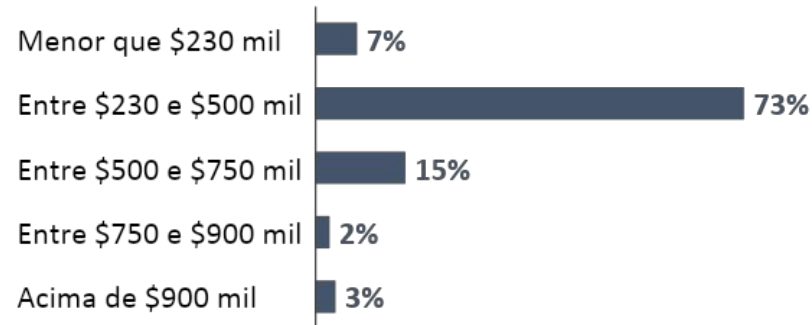
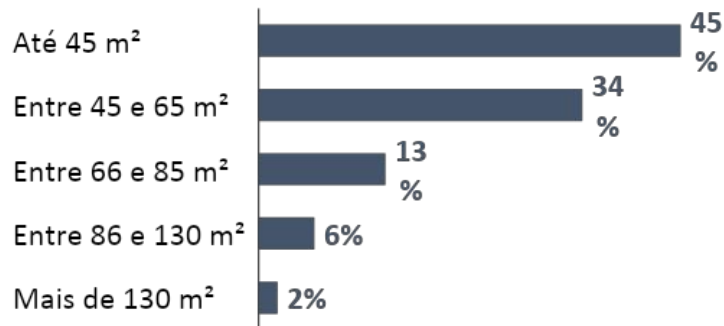
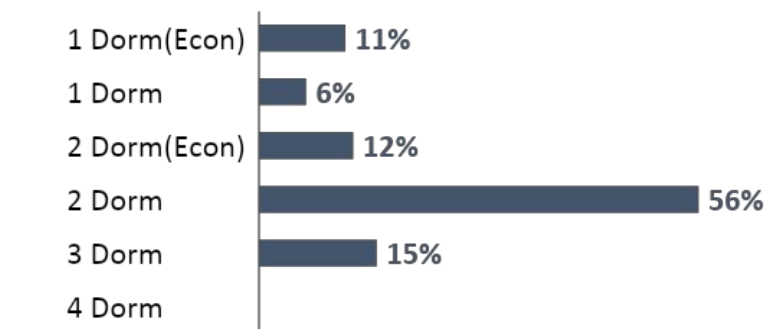
DIADEMA

9M22

R\$ 1.756,7 MM

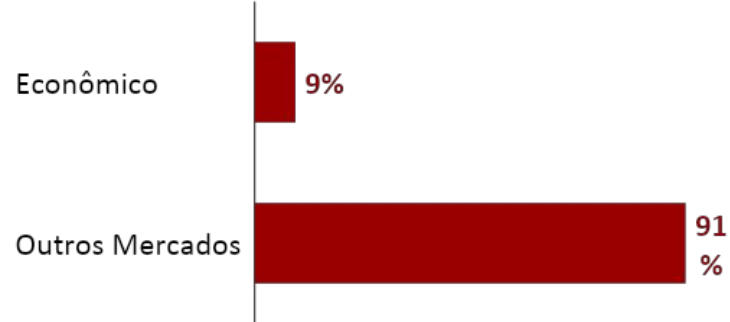
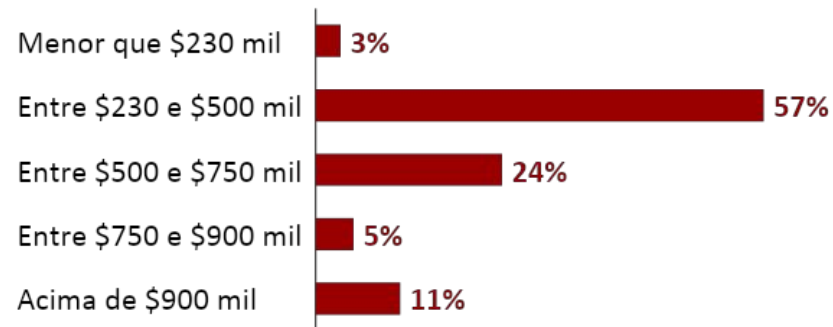
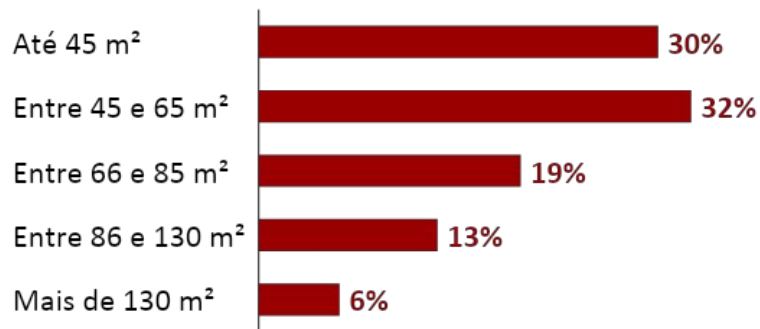
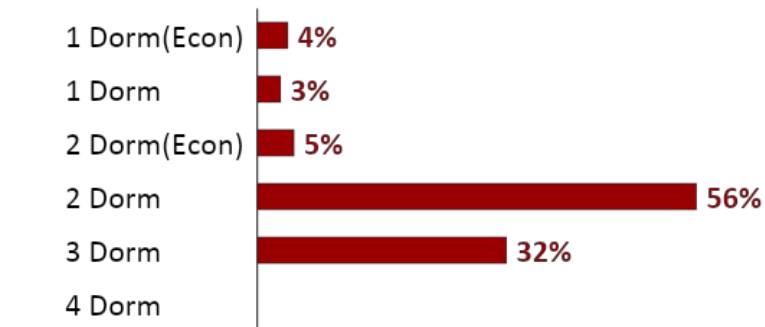
Grande ABC – Lançamentos em unidades – janeiro a setembro

lançamentos = 4.459 unidades

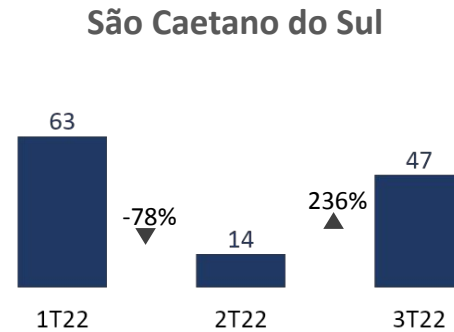
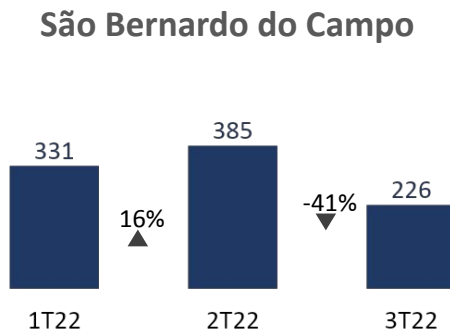
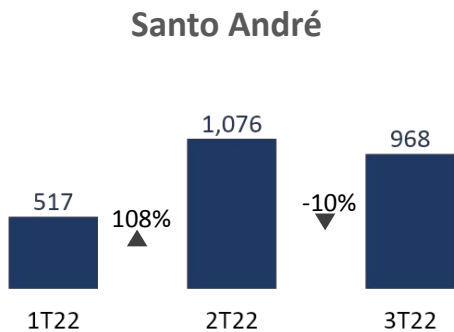
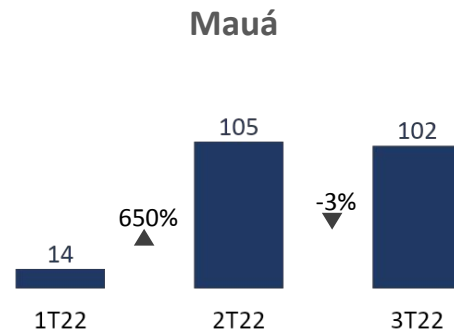
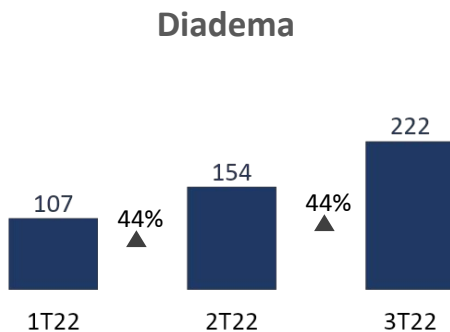
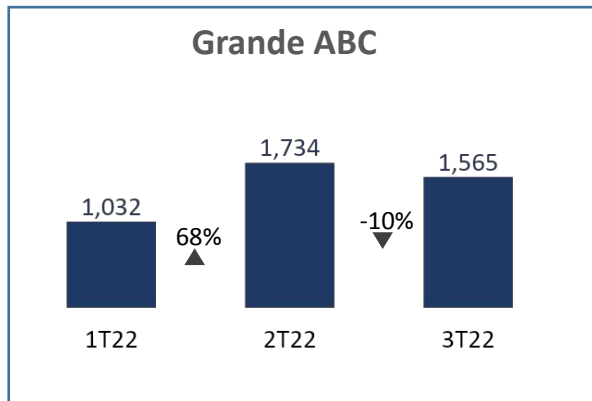


Grande ABC – VGL em milhões (R\$) – janeiro a setembro

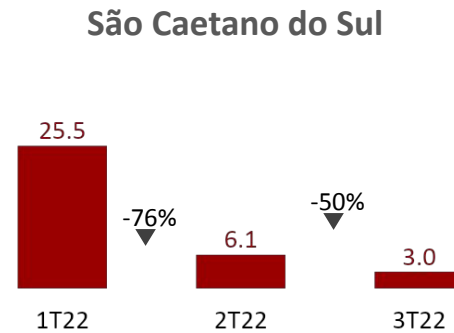
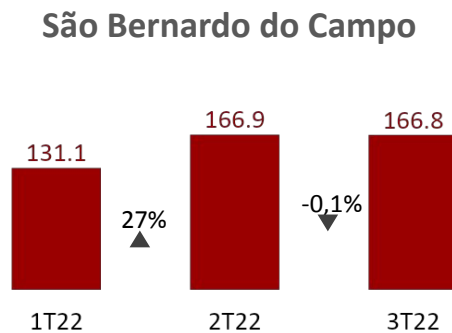
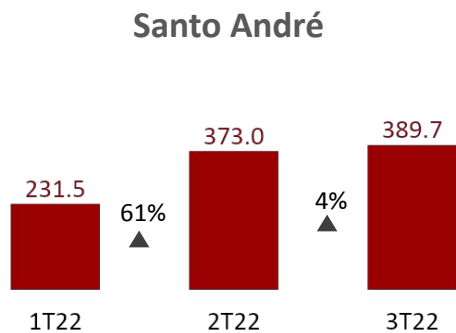
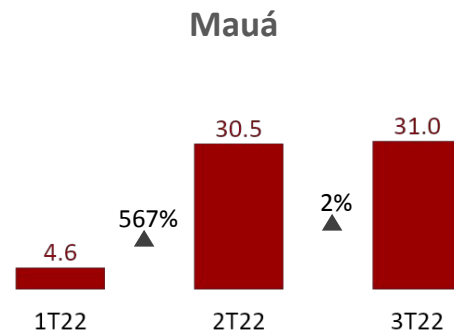
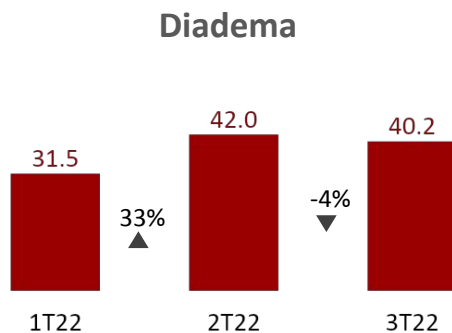
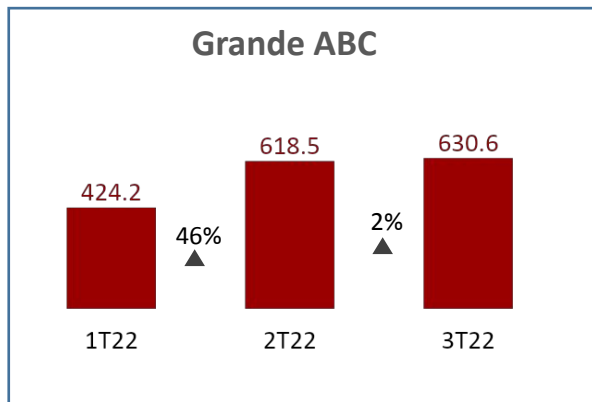
VGL = R\$ 1.756,7 milhões



Grande ABC – Vendas trimestrais em unidades

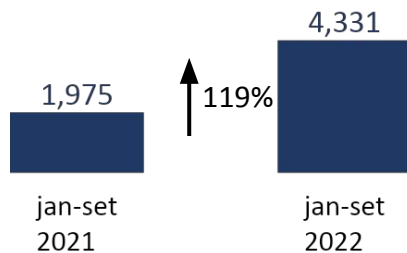


Grande ABC – Vendas trimestrais em valores (R\$ milhões)



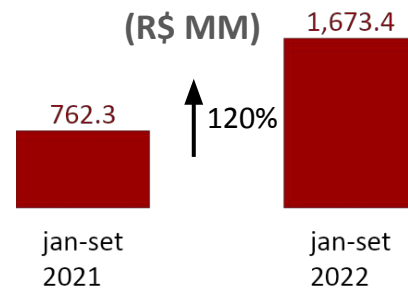
Grande ABC – Vendas de Imóveis Residenciais – janeiro a setembro

Em unidades



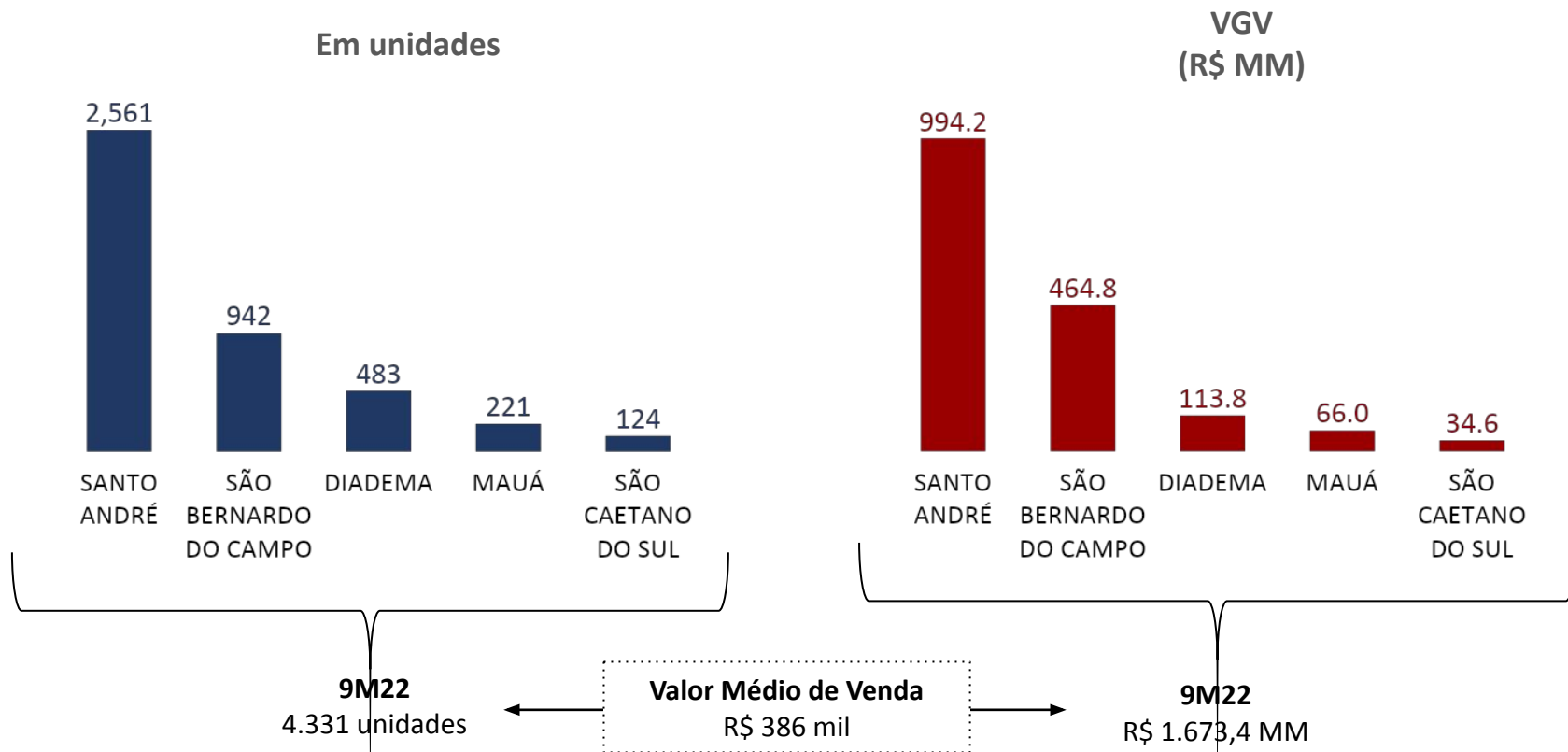
| REGIÃO | 9M21 | 9M22 | VAR% |
|-------------|-------|-------|------|
| DIADEMA | 310 | 483 | 56% |
| MAUÁ | 128 | 221 | 73% |
| SANTO ANDRÉ | 347 | 2.561 | 638% |
| SBC | 1.082 | 942 | -13% |
| SCS | 108 | 124 | 15% |

VGV
(R\$ MM)



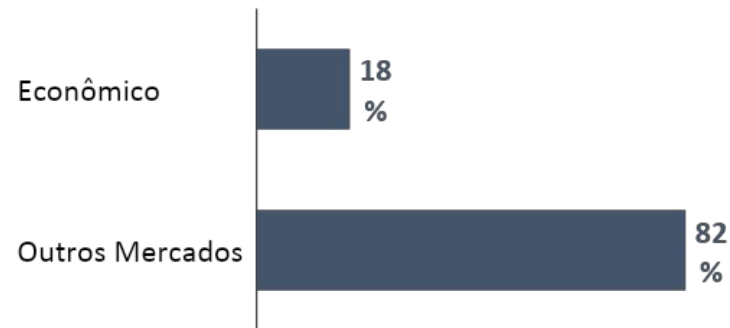
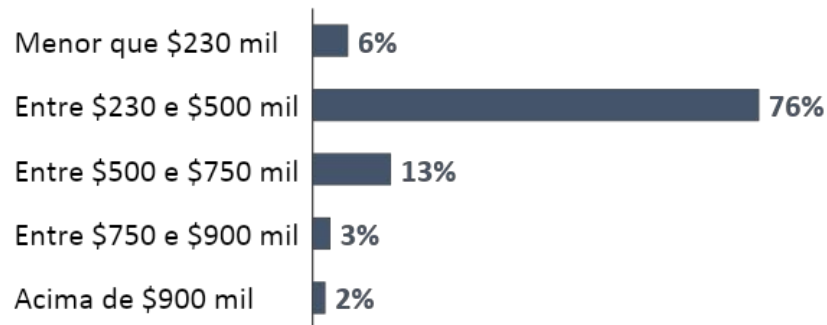
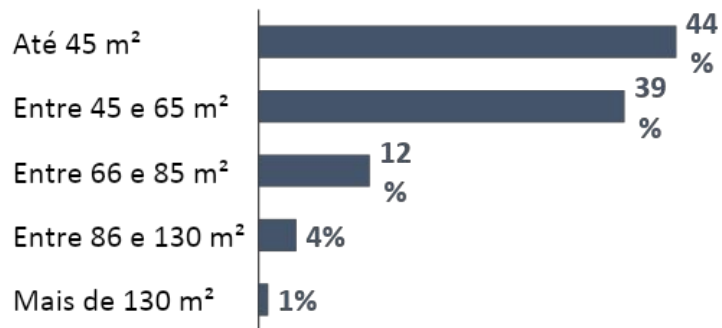
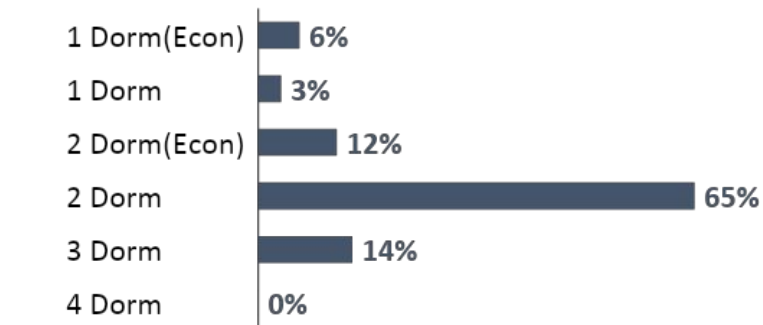
| REGIÃO | 9M21 | 9M22 | VAR% |
|-------------|-------|-------|------|
| DIADEMA | 78,6 | 113,8 | 45% |
| MAUÁ | 30,2 | 66,0 | 119% |
| SANTO ANDRÉ | 247,1 | 994,2 | 302% |
| SBC | 328,9 | 464,8 | 41% |
| SCS | 77,5 | 34,6 | -55% |

Grande ABC – Vendas de Imóveis Residenciais – janeiro a setembro



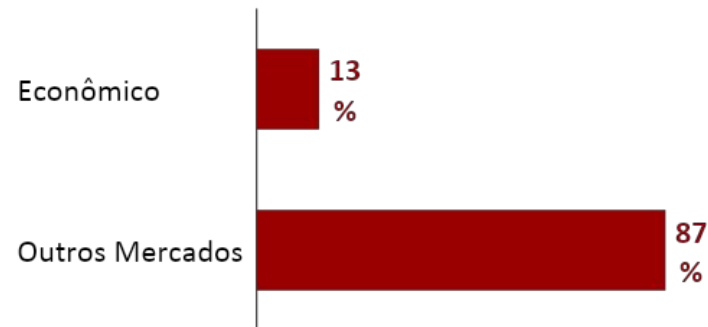
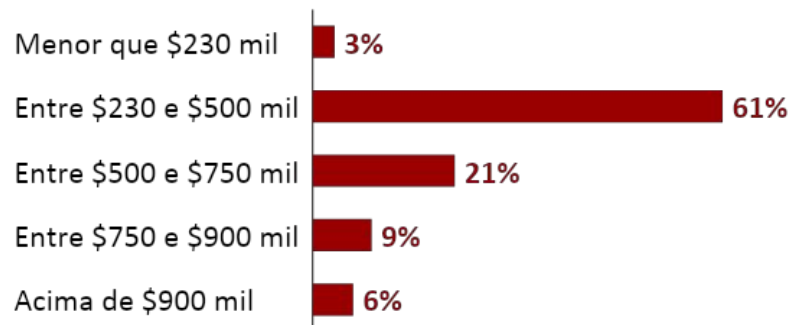
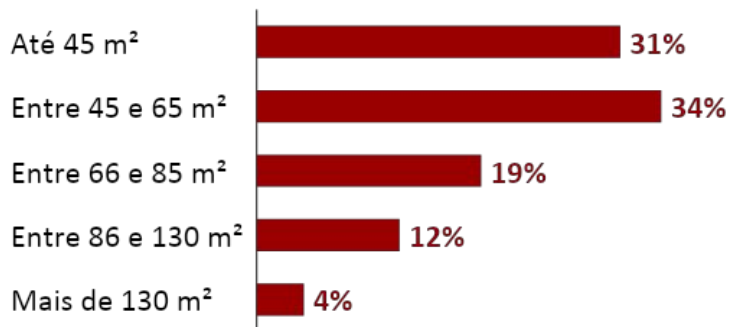
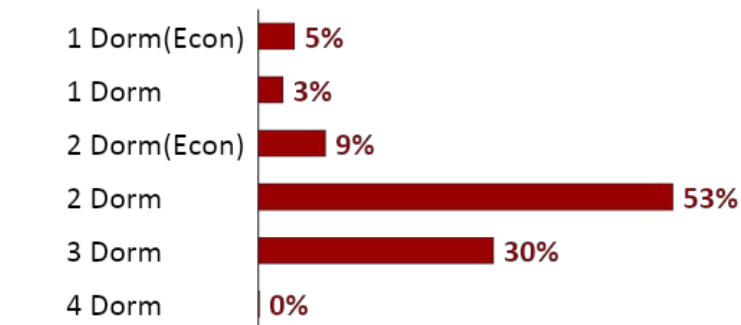
Grande ABC – Vendas em unidades – janeiro a setembro

vendas = 4.331 unidades

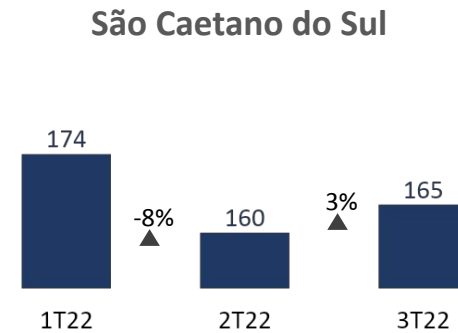
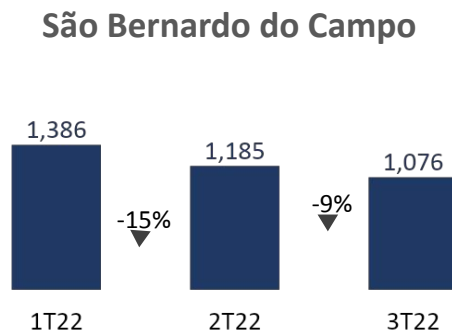
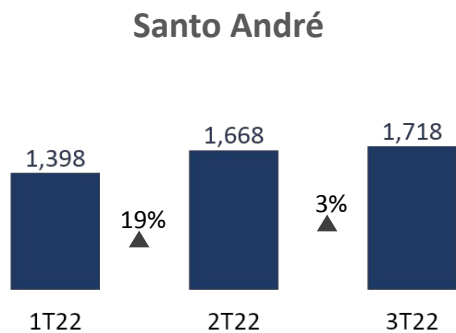
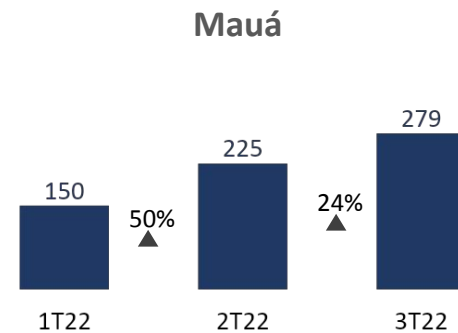
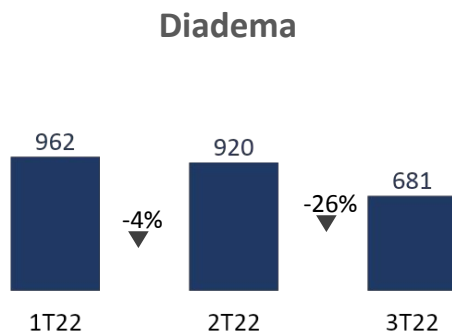
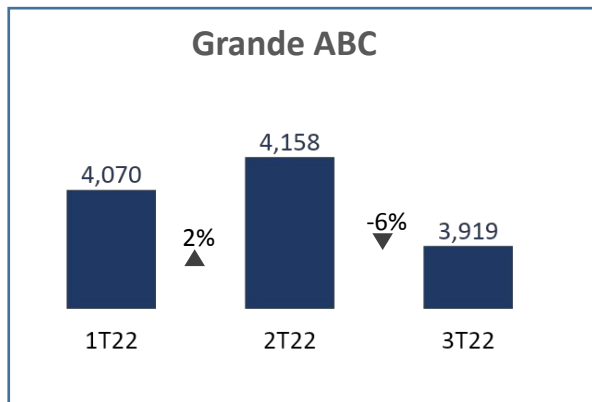


Grande ABC – VGV em milhões (R\$) – janeiro a setembro

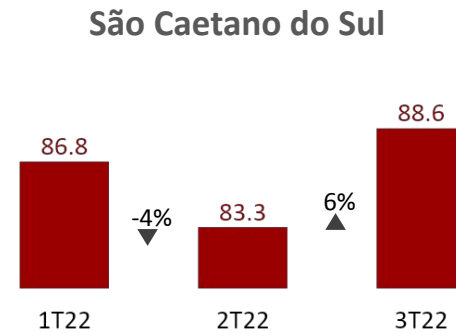
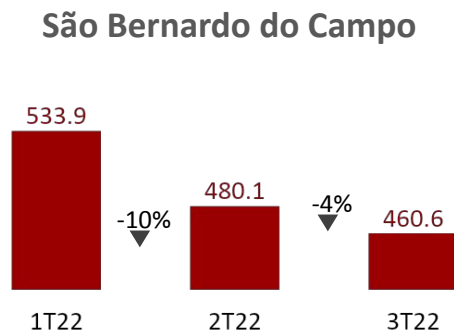
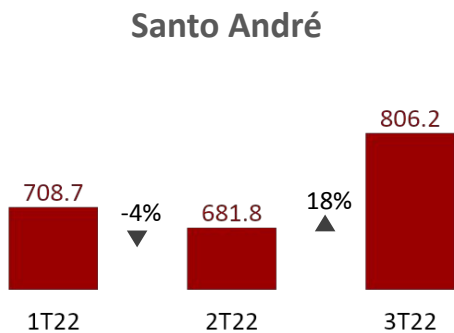
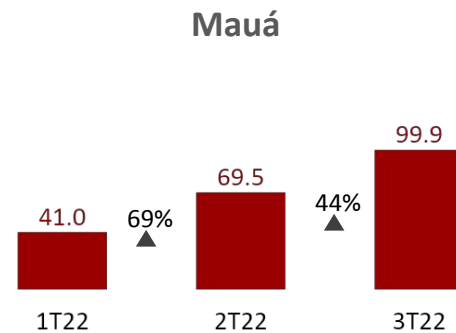
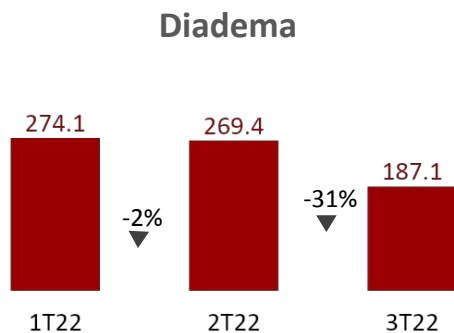
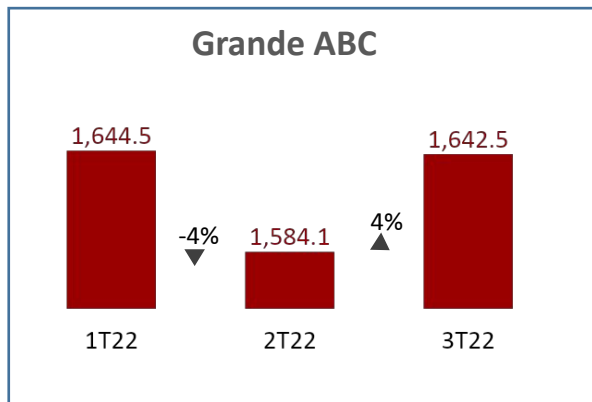
VGV = R\$ 1.673,4 milhões



Grande ABC – Oferta trimestral em unidades

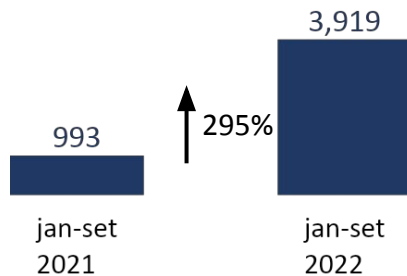


Grande ABC – Oferta trimestral em valores (R\$ milhões)



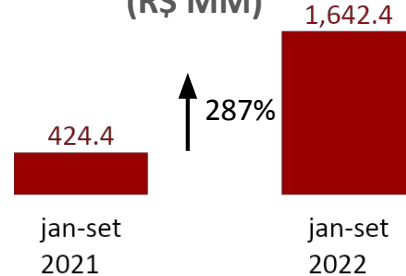
Grande ABC – Oferta Final – setembro

Em unidades



| REGIÃO | 9M21 | 9M22 | VAR% |
|-------------|------|-------|------|
| DIADEMA | 157 | 681 | 334% |
| MAUÁ | 92 | 279 | 203% |
| SANTO ANDRÉ | 207 | 1.718 | 730% |
| SBC | 512 | 1.076 | 110% |
| SCS | 25 | 165 | 560% |

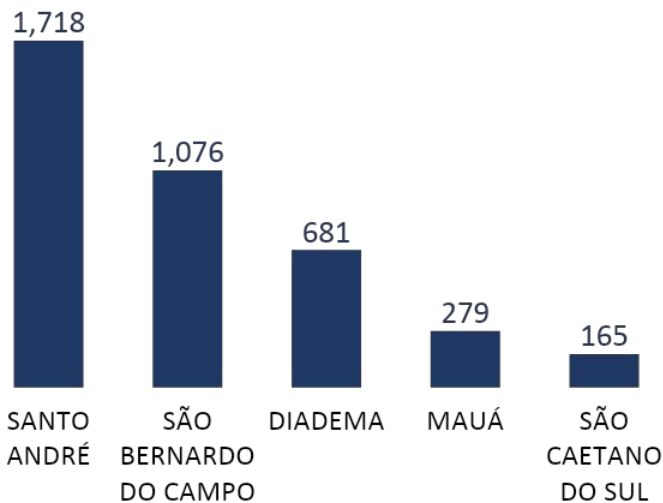
VGO
(R\$ MM)



| REGIÃO | 9M21 | 9M22 | VAR% |
|-------------|-------|-------|------|
| DIADEMA | 42,6 | 187,1 | 339% |
| MAUÁ | 23,1 | 99,9 | 332% |
| SANTO ANDRÉ | 175,7 | 806,2 | 359% |
| SBC | 163,9 | 460,6 | 181% |
| SCS | 19,1 | 88,6 | 364% |

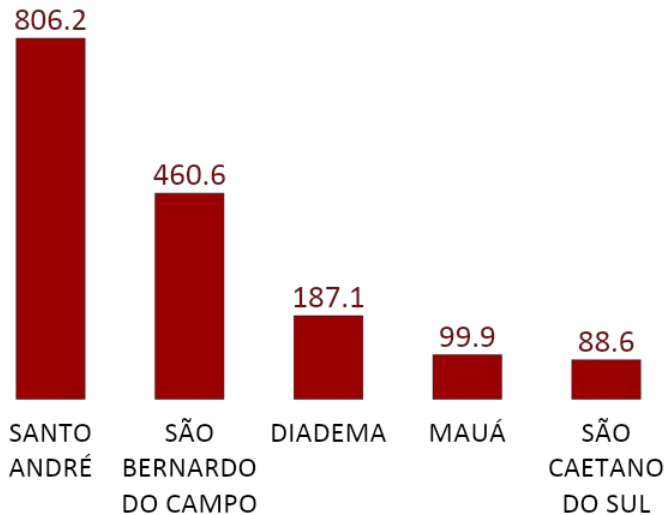
Grande ABC – Oferta Final – setembro

Em unidades



9M22
3.919 unidades

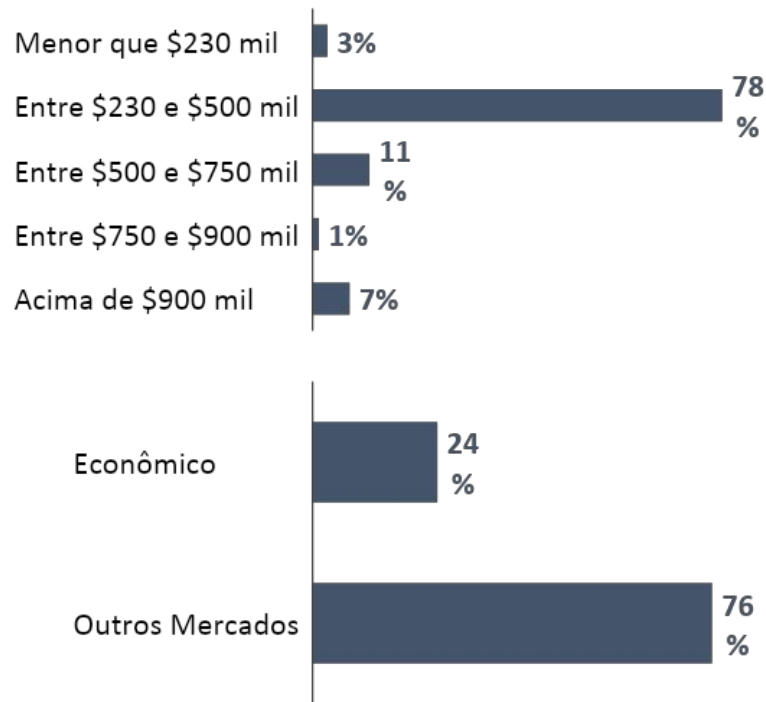
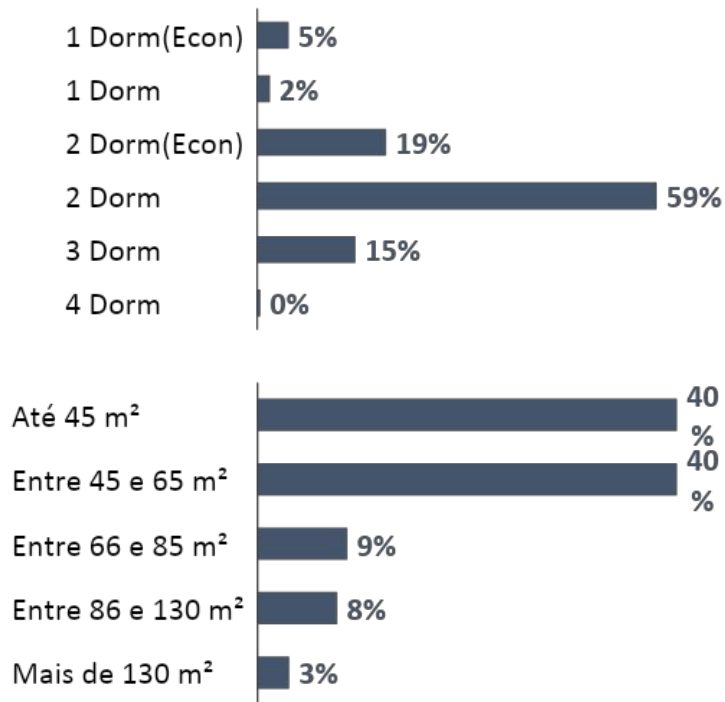
VGO
(R\$ MM)



9M22
R\$ 1.642,4 MM

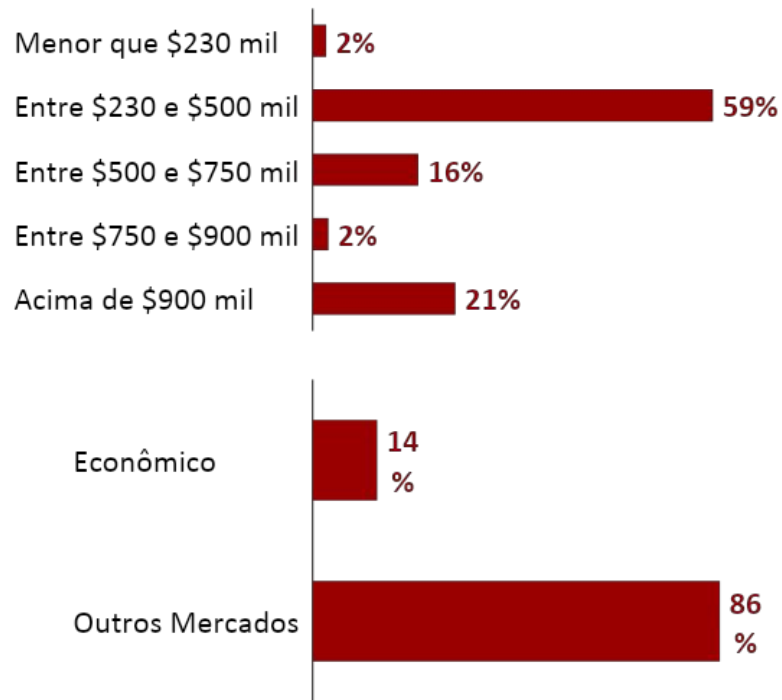
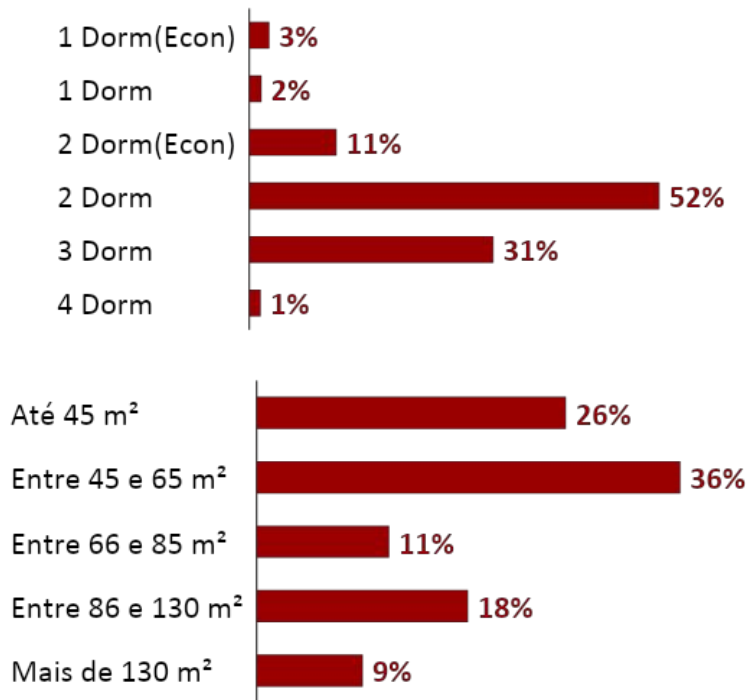
Grande ABC – Oferta Final em unidades – setembro de 2022

Oferta Final = 3.919 unidades



Grande ABC – VGO em milhões (R\$) – setembro 2022

VGO = R\$ 1.642,5 milhões



OBRIGADO

